

## 經濟部國際貿易局 函

機關地址：臺北市湖口街1號  
承辦人：謝嘉豪  
聯絡電話：(02)23977278  
傳真：(02)23517080  
電子郵件：chhsieh@trade.gov.tw

10846

台北市萬華區長沙街 2 段 73 號 3 樓

受文者：台北市儀器商業同業公會

發文日期：中華民國111年3月8日

發文字號：貿雙二字第1117006887號

速別：普通件

密等及解密條件或保密期限：

附件：如文(請至附件下載區下載<https://att.trade.gov.tw/>，識別碼：Bdkdw)

主旨：有關駐加拿大代表處經濟組撰寫「我國廠商如何自行搜尋加拿大進口商」資料事，請查照轉知會員。

說明：依據駐加拿大代表處經濟組111年3月1日加經字第1110000058號函辦理(如附件)。

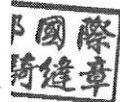


正本：中華民國全國商業總會、中華民國全國工業總會、社團法人中華民國工商協進會、中華民國中小企業協會、中華民國五金商業同業公會全國聯合會、台灣省商業會、台灣區電機電子工業同業公會、台灣半導體產業協會、臺灣機械工業同業公會、台灣工具機暨零組件工業同業公會、台灣軸承暨傳動件輸出業同業公會、臺灣木工機械工業同業公會、台灣區印刷暨機器材料工業同業公會、台灣水產工業同業公會、台灣區人造纖維製造工業同業公會、台灣區絲織工業同業公會、臺灣區電氣工程工業同業公會、台灣織襪工業同業公會、台灣區不織布工業同業公會、台灣區車輛工業同業公會、台灣製鞋工業同業公會、台灣區手提包輸出業同業公會、台灣區合成皮工業同業公會、台灣螺絲工業同業公會、台灣區水泥製品工業同業公會、台灣手工工具工業同業公會、台灣鑄造品工業同業公會、台灣區模具工業同業公會、台灣鋼鐵工業同業公會、台灣區金屬品冶製工業同業公會、台灣糖果餅乾麵食工業同業公會、中華民國養殖漁業發展協會、台灣區乳品工業同業公會、台灣區流體傳動工業同業公會、台灣合成樹脂接著劑工業同業公會、台灣橡膠暨彈性體工業同業公會、台灣區黏性膠帶工業同業公會、台灣區航太工業同業公會、臺灣遊艇工業同業公會、臺灣自行車輸出業同業公會、台灣區教育用品工業同業公會、台灣區玩具暨孕嬰童用品工業同業公會、台灣陶瓷工業同業公會

、台灣區藝品禮品輸出業同業公會、臺灣體育用品工業同業公會、台北市進出口商業同業公會、台北市電子零件商業同業公會、台北市儀器商業同業公會、台北市電器商業同業公會、台北市化工原料商業同業公會、台北市體育用品商業同業公會、台北市工業會、臺北市商業會、台北市茶商業同業公會、台北市電腦商業同業公會、新北市電腦商業同業公會、台中市進出口商業同業公會、臺中市電器商業同業公會、臺中市工業會、臺中市橡塑膠機械工商協進會、台中市電腦商業同業公會、嘉義市電腦商業同業公會、高雄市進出口商業同業公會、高雄市電腦商業同業公會、財團法人中華民國紡織業拓展會、財團法人光電科技工業協進會

副本：駐加拿大代表處經濟組

局長 江文若



## 駐加拿大代表處經濟組 函

機關地址：45 O'Connor Street,  
Suite 1960, Ottawa,  
Ontario K1P 1A4 Canada

承辦人：褚泓毅  
電話：1-613-231-5025  
傳真：1-613-231-7414  
Email：hongyi@moea.gov.tw

受文者：經濟部國際貿易局

裝

發文日期：中華民國111年3月1日  
發文字號：加經字第1110000058號  
速別：普通件  
密等及解密條件或保密期限：  
附件：如文（加經1110000058\_Attach1.odt, 加經1110000058\_Attach2.odt）

主旨：檢附本組撰寫「我國廠商如何自行搜尋加拿大進口商」資料，敬請查照。

說明：

訂

- 一、我國與加拿大近年經貿交流熱絡帶動我商積極拓展加國市場，為協助我商掌握商機，本組綜整我商蒐集加國進口商機相關免費資源，包括加國進口商資料庫、公商企業名錄、主要產業公會、公司登記查詢、進口規範查詢系統與原產地相關規定等免費資源。
- 二、建請貴局與貴會透過相關管道協助宣傳，併請查參。

線

正本：經濟部國際貿易局、財團法人中華民國對外貿易發展協會

副本：電子公文交換  
2022/03/02 11:51:58

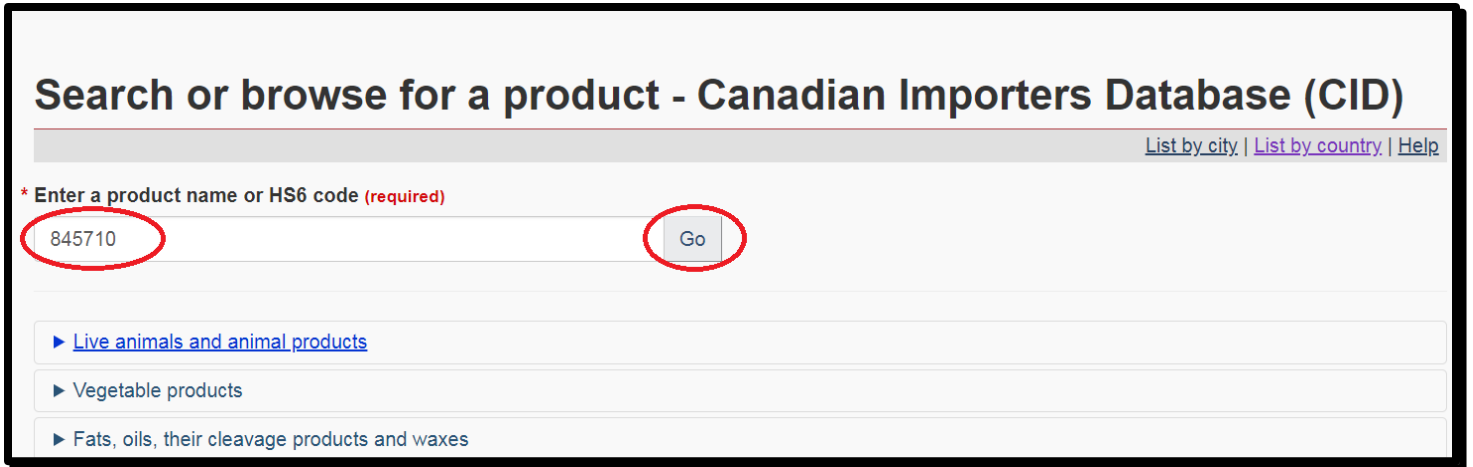
駐加拿大代表處經濟組



# 如何搜尋加拿大進口商

## A. 使用 [Canadian Importers Database \(CID\)](#) 搜尋加拿大進口商

步驟1. 請輸入查詢產品之產品名稱或 HS6碼 (以 HS 845710為例)，按下 Go



**Search or browse for a product - Canadian Importers Database (CID)**

[List by city](#) | [List by country](#) | [Help](#)

\* Enter a product name or HS6 code (required)

845710

- ▶ [Live animals and animal products](#)
- ▶ [Vegetable products](#)
- ▶ [Fats, oils, their cleavage products and waxes](#)

步驟2. 按下845710-Machining centres, for working metal 確認



**Results for: 845710 - Canadian Importers Database (CID)**

[List](#)

▶ Search for a product

[845710 - Machining centres, for working metal](#)

步驟3. 下載加拿大自全球之進口商資料庫至 Excel

### 845710 - Machining centres, for working metal - Canadian Importers Database (CID)

[List by city](#) | [List by country](#) | [Help](#)

► Search for a product [Return to search results](#)


By countries:  All countries  All countries (product details)

#### Market concentration & Major Canadian importers

| Market concentration |                          |                         |
|----------------------|--------------------------|-------------------------|
| Number of importers  | Value of imports (\$CDN) | Cumulative % of imports |
| 3                    | 74,813,216               | 42.17%                  |
| 6                    | 109,076,994              | 61.48%                  |
| 10                   | 128,240,458              | 72.28%                  |
| 16                   | 142,483,216              | 80.31%                  |
| All                  | 177,413,336              | 100.00%                 |

Display companies with addresses in:

All Province/Territories

 [Export list to excel](#)

Filter items  Showing 1 to 10 of 16 entries | Show  entries

| Major Canadian importers <sup>2</sup> in 2020                       |  |  |   |
|---|--|--|---|
| Company name (alphabetical order) <input type="button" value="↑↓"/> | City <input type="button" value="↑↓"/> | Province <input type="button" value="↑↓"/> | Postal code <input type="button" value="3 ↑↓"/> |
| ARISS MANUFACTURING   | Guelph                                 | Ontario                                    | N1H 1C5   |
| DMG MORI CANADA INC.  | Mississauga                            | Ontario                                    | L5T 2J3   |
| ELLIOTT-MATSUURA CANADA INC   | Toronto                                | Ontario                                    | M8W 2T9   |
| EMEC MACHINE TOOLS INC.   | Mississauga                            | Ontario                                    | L5T 2T3   |
| FERRO TECHNIQUE LTD. FERRO TECHNIQUE LTEE                           | Saint-Laurent                          | Quebec                                     | H4T 1N3   |
| FORD MOTOR COMPANY OF CANADA,LIMITED/FORD DU CANADA LIMITEE         | Brampton                               | Ontario                                    | L6T 4M3   |
| GF MACHINING SOLUTIONS LLC  | Lincolnshire                           | Illinois                                   |   |

步驟4.或選取 By countries 競爭國家(日本、韓國...等)，進一步篩選加拿大潛在買主

845710 - Machining centres, for working metal - Canadian Importers Database (CID)

Search for a product

By countries | All countries | All countries (product details)

Countries

- Austria 1
- China 1
- Czech Republic 1
- France (incl. Monaco, French Antilles) 1
- Germany 1
- India 1
- Italy (incl. Vatican City State)
- Japan**
- Korea, South
- Poland 1
- Re-Imports (Canada) 1

Major Canadian importers in 2020 from: Japan

| Market concentration |                          |                         |
|----------------------|--------------------------|-------------------------|
| Number of importers  | Value of imports (\$CDN) | Cumulative % of imports |
| 5                    | 33,975,000               | 80.25%                  |
| All                  | 42,339,000               | 100.00%                 |
| Total imports 2      | 42,341,385               |                         |

Source: Trade Data Online

Display companies with addresses in:  
All Province/Territories Display

Filter items Showing 1 to 5 of 5 entries | Show 10 entries

| Major Canadian importers 2 in 2020 from Japan |              |          |             |
|---|--------------|----------|-------------|
| Company name (alphabetical order)             | City         | Province | Postal code |
| DMG MORI CANADA INC.                          | Mississauga  | Ontario  | L5T 2J3     |
| ELLIOTT-MATSUURA CANADA INC                   | Toronto      | Ontario  | M8W 2T9     |
| EMEC MACHINE TOOLS INC.                       | Mississauga  | Ontario  | L5T 2T3     |
| MAZAK CORPORATION CANADA                      | Cambridge    | Ontario  | N3C 4P7     |
| SINGLE SOURCE TECHNOLOGIES - CANADA, ULC      | Pelee Island | Ontario  | N0R 1L0     |

步驟5.搜尋加拿大公司名址等連絡資訊

- [CANADA'S BUSINESS REGISTRIES](#) (加拿大政府官方商業登記查詢，例如：輸入 ELLIOTT-MATSUURA CANADA INC，將顯示公司註冊統一編號及營運狀況等資訊。)

## Find businesses within Canada.

All locations

Active businesses  Active and inactive businesses

As of now, we get information from the official registries of Alberta, British Columbia, Corporations Canada, Manitoba, Ontario, Quebec, and Saskatchewan. This service lets you search across these registries at one time. Information from these registries may be updated on a daily or monthly basis. We are working to add more registries. You should check the source of the official registry for the most current information.

## CANADA'S BUSINESS REGISTRIES

All locations

Active businesses  Active and inactive businesses

1 result

Sort by

Results 1-1 **1**

### ELLIOTT-MATSUURA CANADA INC.

**Business Number (BN):** 101614766

**Registry ID:** 2420911

**Registered Office Location:** TORONTO, Ontario

**Status:** Active

**Status Notes:** -

**Business Type:** Business Corporation

**Created:** 1989-01-01

For the complete profile, go to the official registry source: [Search for a Federal Corporation – Corporations Canada](#)

► We also found [extra-provincial registration](#) information from:

- [鄧白氏 Dun & Bradstreet 公司資料庫](#) (例如：輸入 DMG MORI CANADA INC.，顯示公司基本資料及連絡方式等資訊。)

Search interface showing the search bar with "DMG MORI CANADA INC." and the dropdown menu set to "Companies".

Company profile for DMG Mori Canada Inc. The page shows the company name, website link, and navigation tabs. The 'Overview' tab is selected. The contact information section is circled in red.

**Doing Business As:** DMG Mori Canada Inc

**Company Description:** DMG Mori Canada Inc is located in Mississauga, ON, Canada and is part of the Architectural, Engineering, and Related Services Industry. DMG Mori Canada Inc has 5 total employees across all of its locations and generates \$797,410 in sales (USD). (Sales figure is modelled). There are 215 companies in the DMG Mori Canada Inc

**Printer Friendly View**

**Address:** 395 Ambassador Dr Mississauga, ON, L5 2J3 Canada [See other locations >](#)

**Phone:** (905) 795-2891

**Website:** [www.dmgcanada.com](http://www.dmgcanada.com)



## B. 使用 [International Trade Centre](#) 資料庫搜尋加拿大進口商

### 步驟1. 申請免費註冊帳號登入

**International Trade Centre**

## MARKET ANALYSIS TOOLS ACCOUNT

**Registration to the ITC Market Analysis Tools:**

The [International Trade Centre](#) has developed four [Market Analysis Tools](#) : Trade Map, Market Access Map, Investment Map and Standards Map to enhance the transparency of global trade and market access and to help users in their market analyses.

- Users from [developing countries](#) have full access to the tools **free of charge**.
- Users from [developed countries](#) have **restricted access** to the tools **free of charge**. Users wishing to access the full versions of the tools can consult the [subscription option and fees](#).
- Thanks to the support of the European Union, ITC provides **free access to European Union users** to our Market Analysis Tools until 31 December 2022.

Please enter your email address: ■  
An activation email will be sent to this address  
It will be used to login to the ITC Market Analysis Tools

Confirm your email address: ■

Continue registration >

**Market Analysis Tools:**

- Trade Map**  
an online tool with monthly, quarterly and yearly international trade data combined with statistical indicators and information on trading companies which helps you prioritize export or import markets.
- Investment Map**  
an online tool that provides the sector breakdown of foreign direct investment (FDI), trade, market access and foreign affiliates information to support strategies of investment attraction and targeting.
- Market Access Map**  
a free analytical portal that allows users to Access, Compare, Analyse and Download customs tariffs, tariff-rate quotas, trade remedies and non-tariff measures applicable to a specific good in any market in the world. The web-application is interactive, simple and easy to use.
- Market Price Information**  
an online tool to track most recent market price information from multiple sources and geographic areas. It provides daily or weekly prices and market news for more than 300 agricultural products.
- Sustainability Map**

步驟2.請選取 Product HS6、Importer、Canada，最後按下 Companies 確認

ITC TRADE MAP  
Trade statistics for international business development  
Monthly, quarterly and yearly trade data. Import & export values, volumes, growth rates, market shares, etc.

Home & Search Data Availability Reference Material Other ITC Tools More Mrs. Joyce Shih English

Trade Map provides - in the form of tables, graphs and maps - indicators on export performance, international demand, alternative markets and competitive markets, as well as a directory of importing and exporting companies.  
Trade Map covers 220 countries and territories and 5300 products of the Harmonized System. The monthly, quarterly and yearly trade flows are available from the most aggregated level to the tariff line level.

Imports Exports

Service **Product**  Single  Group 845710 - Machining centres for working metal

Country  Region Canada

Partner  Region Please enter a country/territory or region name (optional)

Trade Indicators Yearly Time Series Quarterly Time Series Monthly Time Series **Companies**

Share of exporting markets in 2020  
Importing country: Canada  
Product: 845710 - Machining centres for working metal

Supplying markets in 2020  
Importing country: Canada  
Product: 845710 - Machining centres for working metal

National demand and international supply in 2020  
Importing country: Canada

步驟3.即可下載加拿大進口商名錄檔案

List of importing companies in Canada for the following product  
Product category : Machine tools, metal-cutting, and parts, nspf

| Company name▲  | Number of product or service categories traded | Number of employees | Country | City         |
|--|--|---------------------|---------|--------------|
| <a href="#">383565 Ontario Inc - Rotoflex Tooling Div Of</a>       | 2  | 116                 | Canada  | Mississauga  |
| <a href="#">531433 Ontario Inc - R &amp; F Precision Tool</a>      | 2  | 12                  | Canada  | Brantford    |
| <a href="#">7871155 Canada Ltd - Cuttermasters</a>                 | 1  | 4                   | Canada  | Ottawa       |
| <a href="#">977255 Ontario Inc - Nortec Industries</a>             | 2  | 3                   | Canada  | Oakville     |
| <a href="#">Accurate Gundrilling Inc</a>                           | 2  | 5                   | Canada  | Brampton     |
| <a href="#">Adel Automation Inc</a>                                | 5  | 2                   | Canada  | Thornhill    |
| <a href="#">Alco Inc - Alco</a>                                    | 4  | 350                 | Canada  | Edmonton     |
| <a href="#">All Tool Manufacturing Inc</a>                         | 1  | 31                  | Canada  | Hamilton     |
| <a href="#">Ateliers de Sous Traitance C. G. Inc - Les</a>         | 3  | 1                   | Canada  | Saint-Jérôme |
| <a href="#">AV &amp; R Vision &amp; Robotiques Inc</a>             | 5  | 45                  | Canada  | Montréal     |
| <a href="#">AV &amp; R Vision &amp; Robotiques Inc</a>             | 5  | 80                  | Canada  | Saint-Bruno  |
| <a href="#">Axiom Group Inc</a>                                    | 3  | 140                 | Canada  | Aurora       |
| <a href="#">B. &amp; R. Machine Co. Limited</a>                    | 3  | 50                  | Canada  | Mississauga  |
| <a href="#">Barath Accurate Tooling Inc - B B Accurate Tooling</a> | 2  | 3                   | Canada  | Pickering    |
| <a href="#">Boss Tooling Inc</a>                                   | 2  | 10                  | Canada  | Tillsonburg  |

步驟4.篩選加拿大潛在買主

| Company name▲  |
|--|
| <a href="#">383565 Ontario Inc - Rotoflex Tooling Div Of</a>       |
| <a href="#">531433 Ontario Inc - R &amp; F Precision Tool</a>      |
| <a href="#">7871155 Canada Ltd - Cuttermasters</a>                 |
| <a href="#">977255 Ontario Inc - Nortec Industries</a>             |
| <a href="#">Accurate Gundrilling Inc</a>                           |
| <a href="#">Adel Automation Inc</a>                                |
| <a href="#">Alco Inc - Alco</a>                                    |
| <a href="#">All Tool Manufacturing Inc</a>                         |
| <a href="#">Ateliers de Sous Traitance C. G. Inc - Les</a>         |
| <a href="#">AV &amp; R Vision &amp; Robotiques Inc</a>             |
| <a href="#">AV &amp; R Vision &amp; Robotiques Inc</a>             |
| <a href="#">Axiom Group Inc</a>                                    |
| <a href="#">B. &amp; R. Machine Co. Limited</a>                    |
| <a href="#">Barath Accurate Tooling Inc - B B Accurate Tooling</a> |
| <a href="#">Boss Tooling Inc</a>                                   |

**Company profile**

**All Tool Manufacturing Inc**

**Location**

Country : Canada  
City : Hamilton

**Contact**

Website :  
Phone : +1 9055782752  
Fax : +1 9055610699  
Executives : Gordon Viles (President & Board Member)

**Additional Information**

Turnover : 4954360 CAD  
Number of employees : 31

**Product or service categories traded by the company**

**Product or service category▲**

Machine tools, metal-cutting, and parts, nspf  
Sources: [Dun & Bradstreet](#)

**ing product parts, nspf**

|              |
|--------------|
| Mississauga  |
| Brantford    |
| Ottawa       |
| Oakville     |
| Brampton     |
| Thornhill    |
| Edmonton     |
| Hamilton     |
| Saint-Jérôme |
| Montréal     |
| Saint-Bruno  |
| Aurora       |
| Mississauga  |
| Pickering    |
| Tillsonburg  |

## 目錄——我國業者如何利用免費資源蒐集加拿大貿易商機

子目錄 1 —加拿大進口商資料庫

子目錄 2 —加拿大工商企業名錄

子目錄 3 —加拿大產業公協會

子目錄 4 —其他加拿大企業名錄

子目錄 5 —加拿大公司登記查詢

子目錄 6 —加拿大進口規範查詢(AIRS)

子目錄 7 —加拿大原產地相關規定

·加拿大進口商資料庫

1. [Canadian Importers Database \(CID\)](#)
2. [International Trade Centre](#)

·加拿大工商企業名錄

1. [食品雜貨](#)
2. [天然保健品](#)
3. [水產品](#)
4. [再生能源和清潔技術](#)
5. [醫療用品](#)
6. [工業用具](#)

·加拿大產業公協會

1. [Medtech Canada](#)
2. [Canadian Machine Tool Distributors Association](#)
3. [Canadian automotive industry](#)
4. [Canadian Apparel Federation](#)

·其他加拿大企業名錄

1. [Canadian Company Directory Listing](#)
2. [Canada Business Directory](#)

·加拿大公司登記查詢

1. [Search for a Federal Corporation](#) (加拿大聯邦企業登記查詢，加國聯邦登記企業公司可在加國各省以相同企業名稱營運業務，請參考 <https://www.thebalancesmb.com/provincial-versus-federal-2948230>。)
2. [Canada's Business Registries](#) (加拿大政府官方商業登記查詢，顯示公司註冊日期及營運狀況等。)

·加拿大進口規範查詢(AIRS)——供有意出口商品至加國者查詢特定商品進口規範以及須準備文件

1. [AIRS\(Automated Import Reference System\)](#)
2. <https://inspection.canada.ca/importing-food-plants-or-animals/plant-and-plant-product-imports/airs/eng/1300127512994/1300127627409>

·加拿大原產地相關規定——我國適用於最惠國國家關稅

1. [原產地相關規定](#)
2. [原產地證明](#)